

Independent Trucker Services, Inc.

6930 Market Suite A ♦ El Paso TX 79915
Phone (915) 881-9500 ♦ Fax 881-9544

February 2nd, 2004

Dear New Customer:

First of all I would like to take this opportunity to thank you for choosing Independent Trucker Services, Inc. to act as your agent. We truly appreciate your business and hope our services will be useful and profitable to you as it has been for many truckers in El Paso and other areas. Attached you will find a list of some of our satisfied customers for your review.

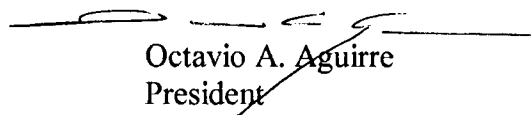
We are proud to announce that on April 1st our organization will be 5 years old, but our combined experience level is now over 43 years in business. We have a professionally trained staff dedicated to serve you, THE CUSTOMER, and that is how we have been able to remain and grow in this business. Additionally we want to announce that as of this date we have an agent in Sauk Centre MN; the information can be found in the footer of this letter.

Attached you will find an AGENT AGREEMENT; please read it carefully, fill it out and fax it back to us so that we may include it in our file. Of particular importance is the Designation of Agent form that forms part of the contract. This form is used to demonstrate that we are authorized to obtain loads on your behalf. We will also need a W-9 on your company; a blank one is attached for your convenience.

Please fax back the contract, designation of agent, W-9 and a copy of your authority and ACCORD insurance certificate.

We look forward to working with you. If you have any questions, comments or suggestions don't hesitate to call me.

Sincerely,


Octavio A. Aguirre
President



A
Customer
Assistance
Program of the
Better
Business
Bureau®

Serving the Independent Trucker

*New agent: Tal Devens 629 Hickman Dr Sauk Centre, MN 56378
Phone (320) 351-8138 Fax (320) 351-8139*